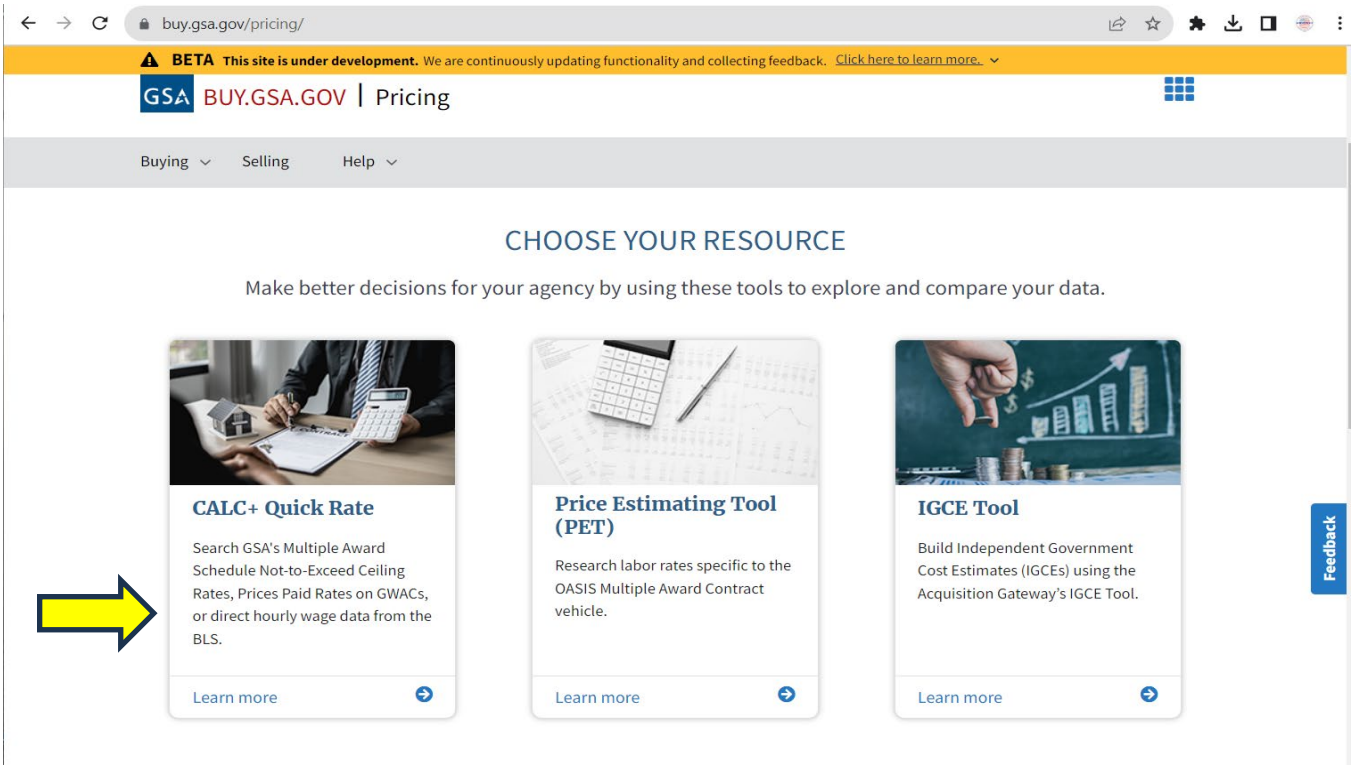
How to View Contracting Pricing for GSA MAS Contractors
Calc+ Quick Rate and gsaelibrary.gsa.gov

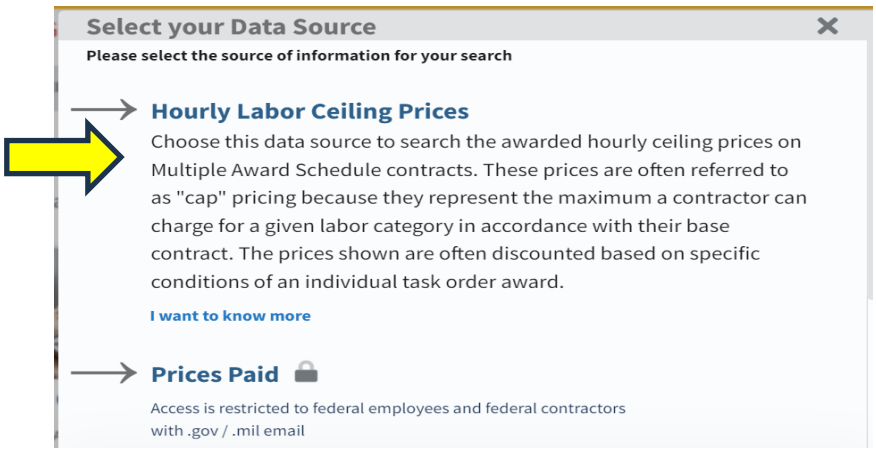
There are two ways to view contract pricing for GSA MAS – the quick way and the slow way. The way you choose depends on if you are looking for overall rate information across schedules or the rates for a specific vendor. We'll show you both in this primer. Let's get started!

CALC+ Quick Rate Tool (aka "the quick way")

1. Navigate to https://buy.gsa.gov/pricing/ and click on the "Calc+ Quick Rate" box.



2. Choose "Hourly Labor Ceiling Rates". (NOTE: Prices Paid information is not available to the public.)



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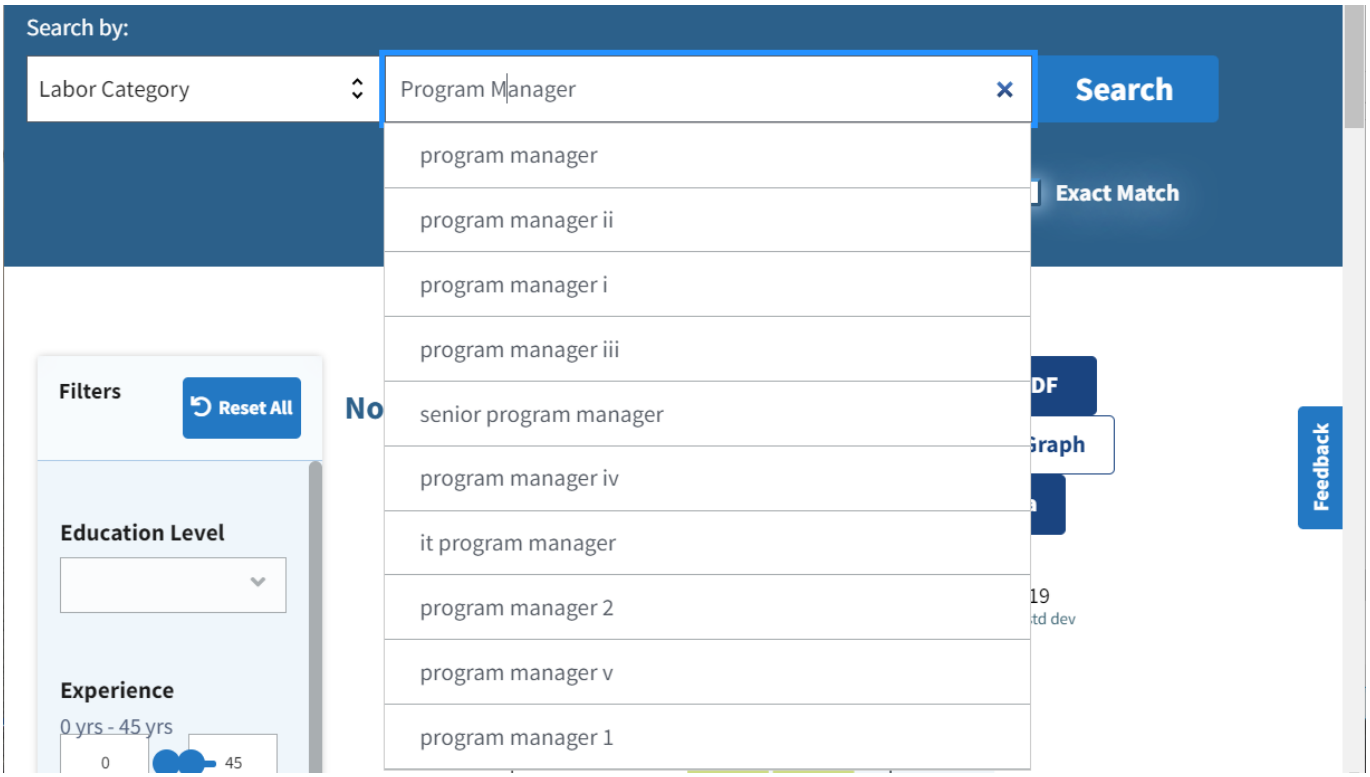
3. Select your search pool by clicking on the drop-down menu at on the banner at the top of the screen.

4. For this primer, we will use “Labor Category”. In the search window, begin typing the title of the labor category of interest. As you type, matching titles will populate a drop-down menu. You can continue with your choice and select “Exact Match” or choose from the selections shown.



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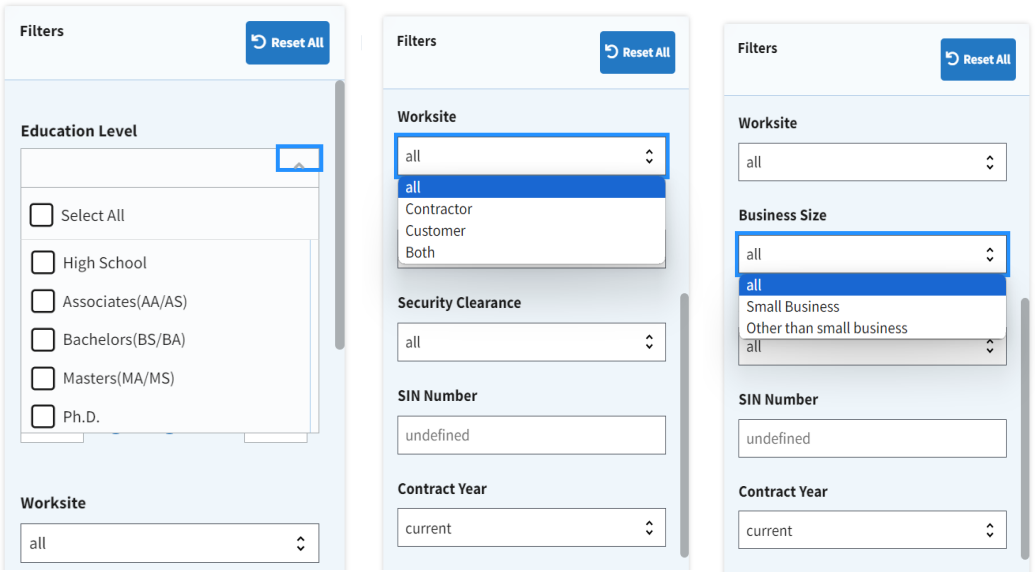
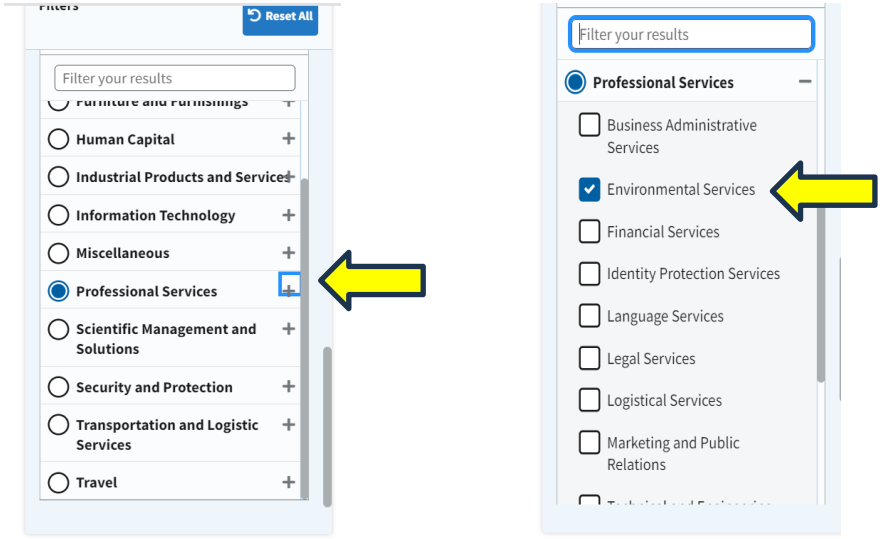
5. By using the additional filters in the left-hand menu, further refine results. Examples of filters are:



On the "Category" filter, you can search entire categories of GSA schedules or expand each category for a subset of offerings.



For this primer, we will choose the Professional Services category and Environmental Services subcategory. You'll note that the NAICS / Category codes included under the Environmental Services schedule are now populated in the "SIN Number" field for reference.

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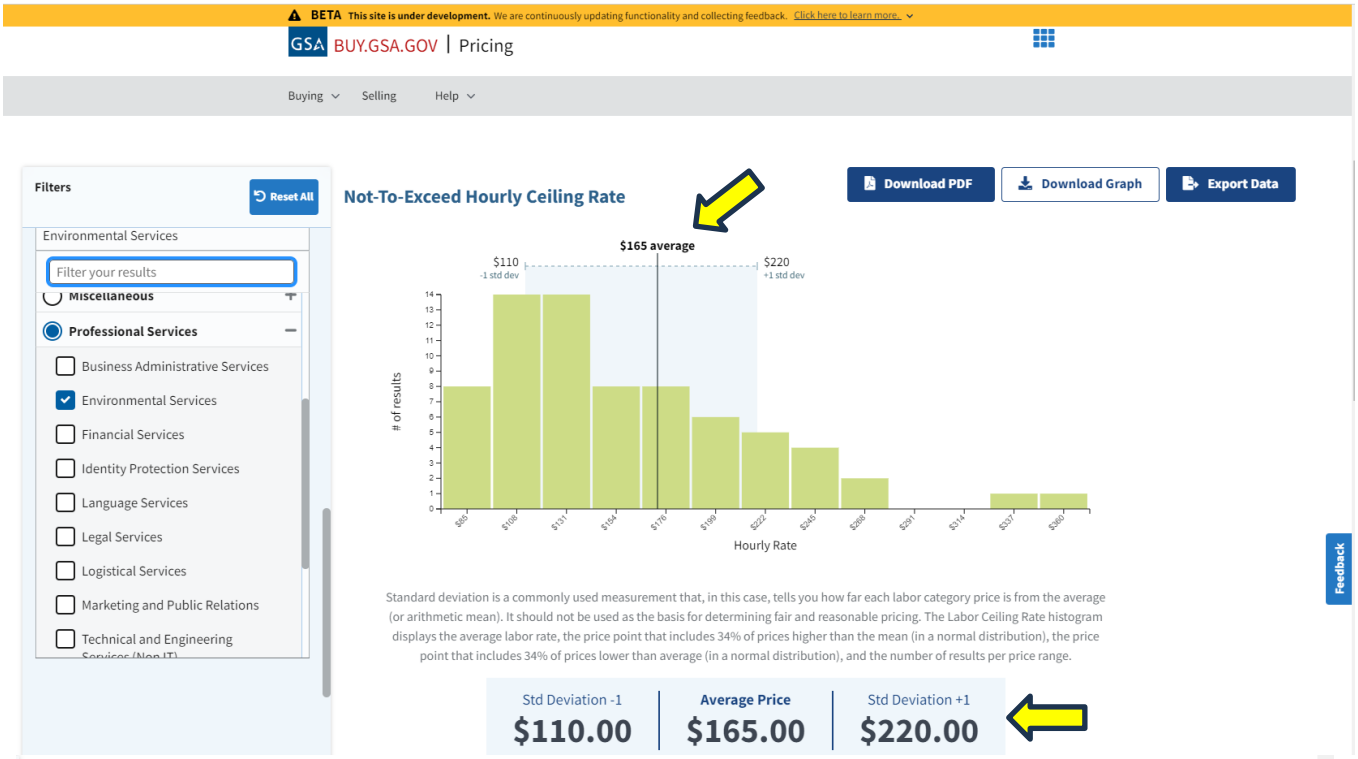
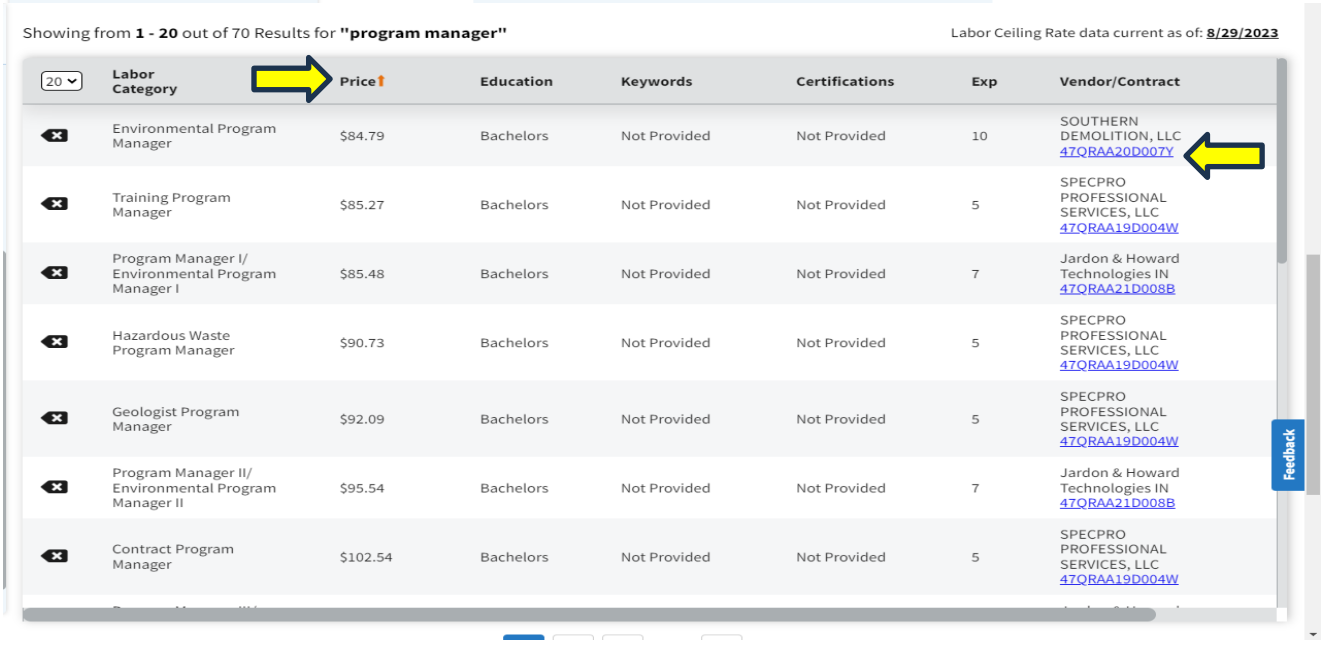
6. The results returned are shown in a graph with the average price and ranges of rates, to include the +1 and =1 standard deviation. Underneath is a list of rates by vendor with details provided by vendor, contract number, years of experience, certifications, etc. Price can be sorted in ascending or descending order. Click on the contract number to be taken directly to the vendors T&Cs and pricelist that contains further details like a description of duties for each labor category.





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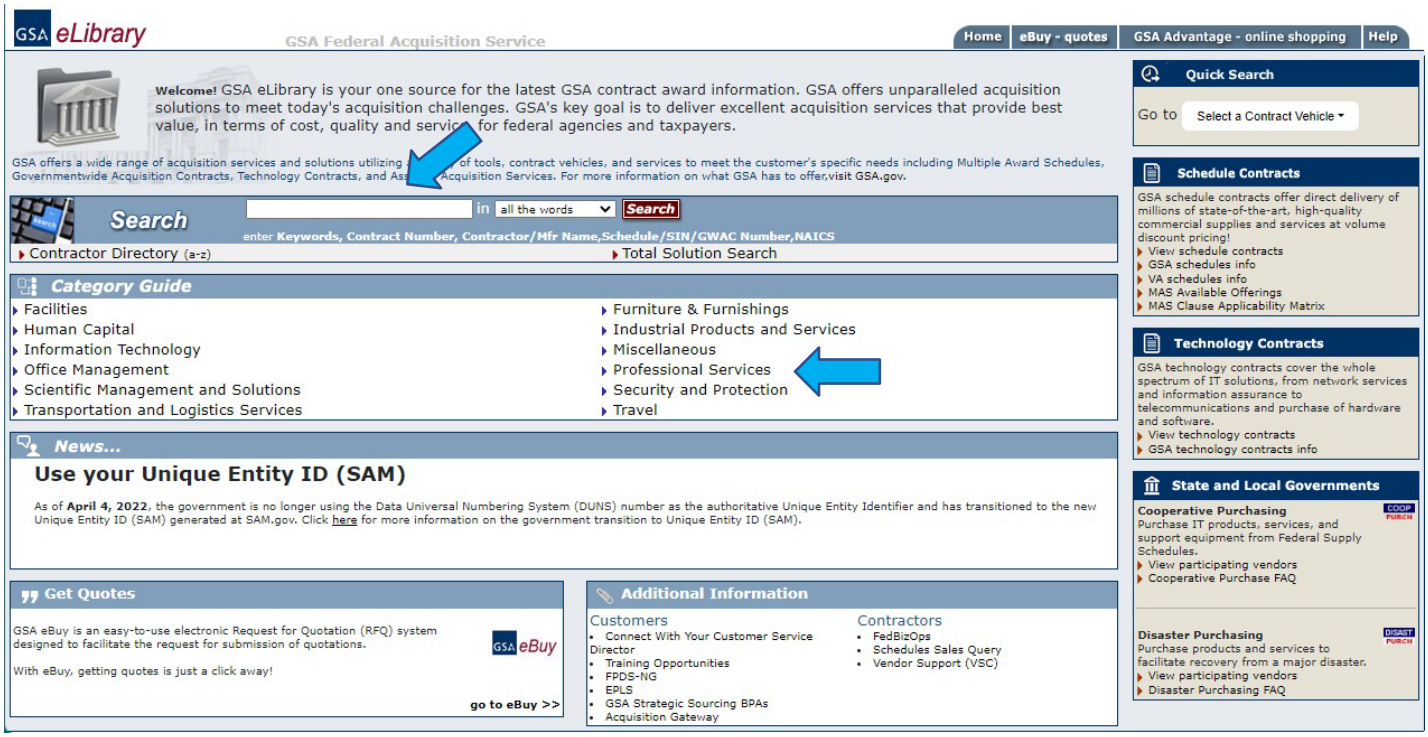
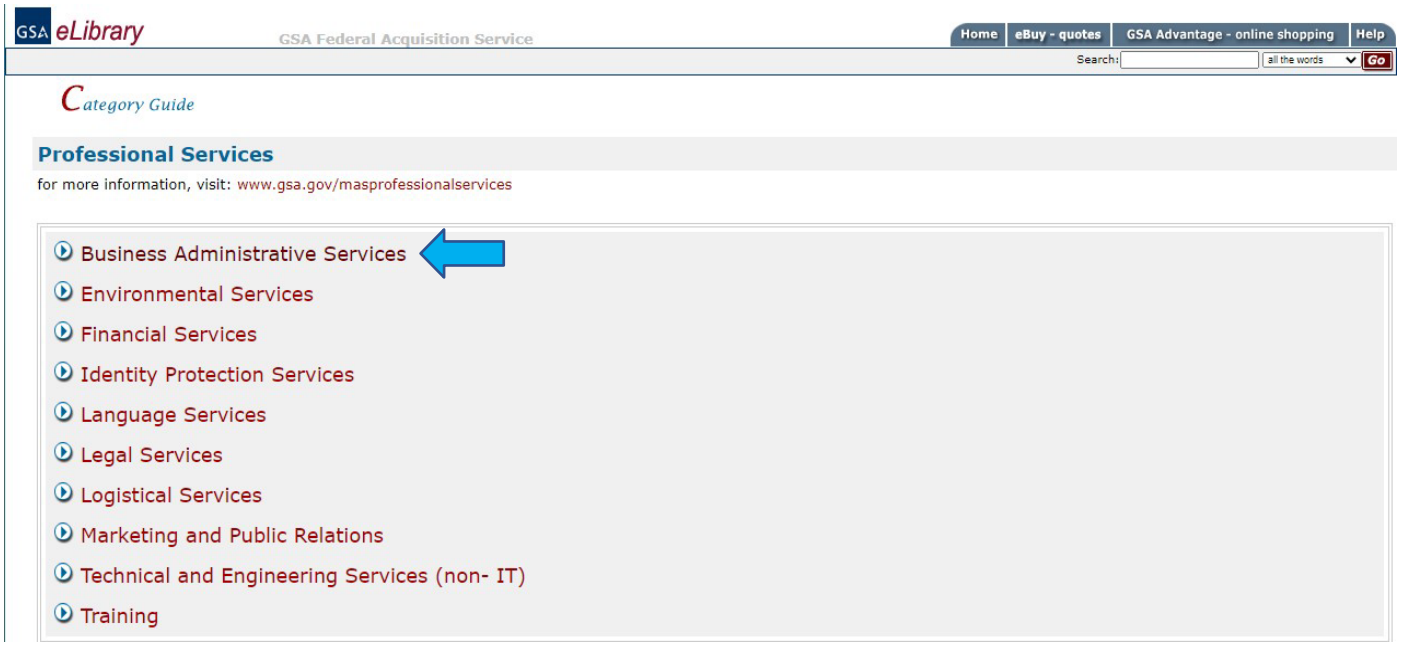
GSA eLIBRARY (aka "the slow way")

1.Navigate to https://www.gsaelibrary.gsa.gov/ElibMain/home.do/. Select any category or search on key words.



1. Click on the large category of interest.



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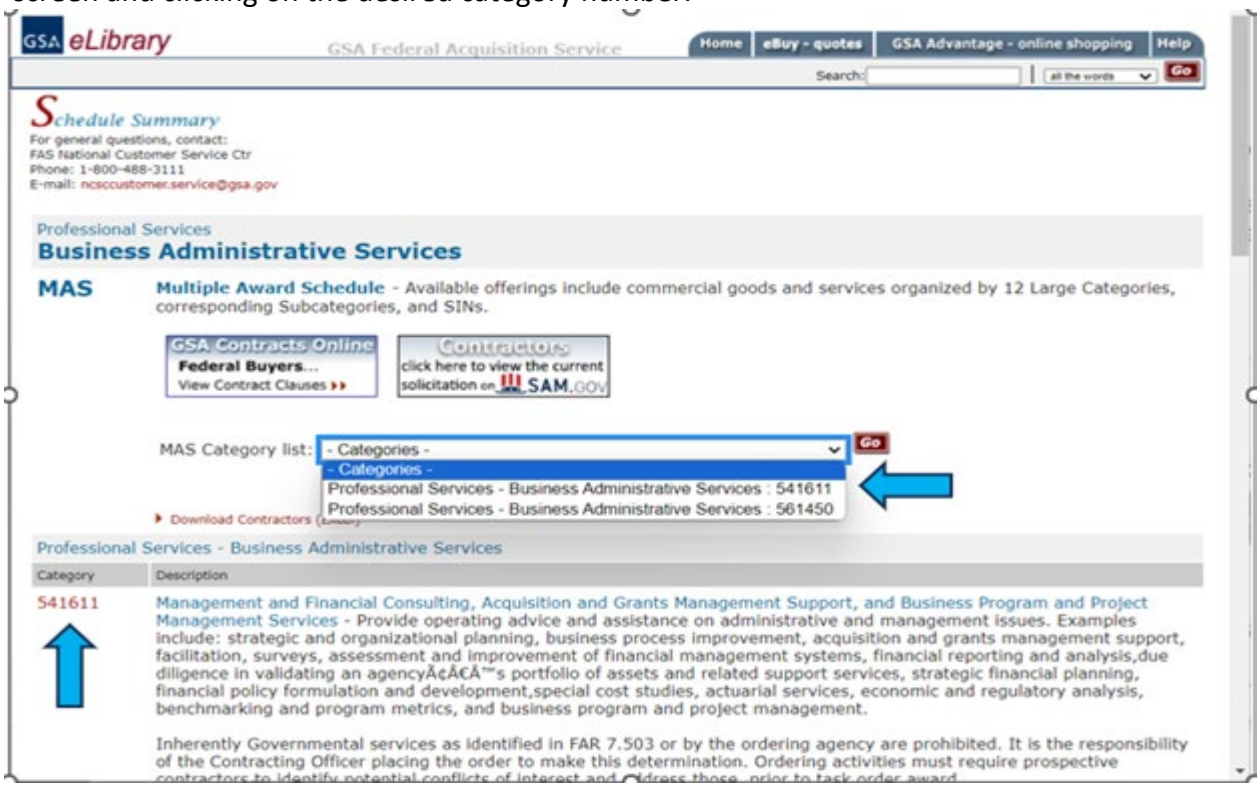
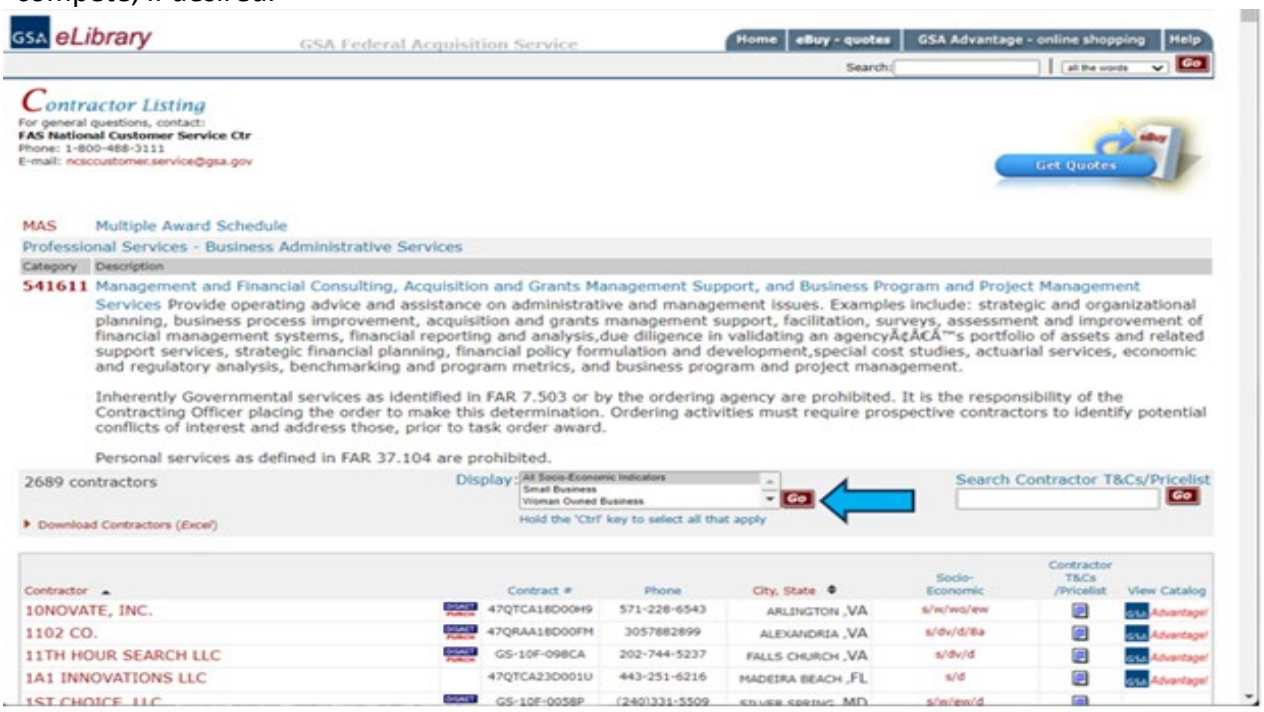
2. Choose the category of interest by either selecting from the drop-down menu or scrolling down the screen and clicking on the desired category number.



3. Further refine your search to the pool of vendors against which you typically compete or will compete, if desired.



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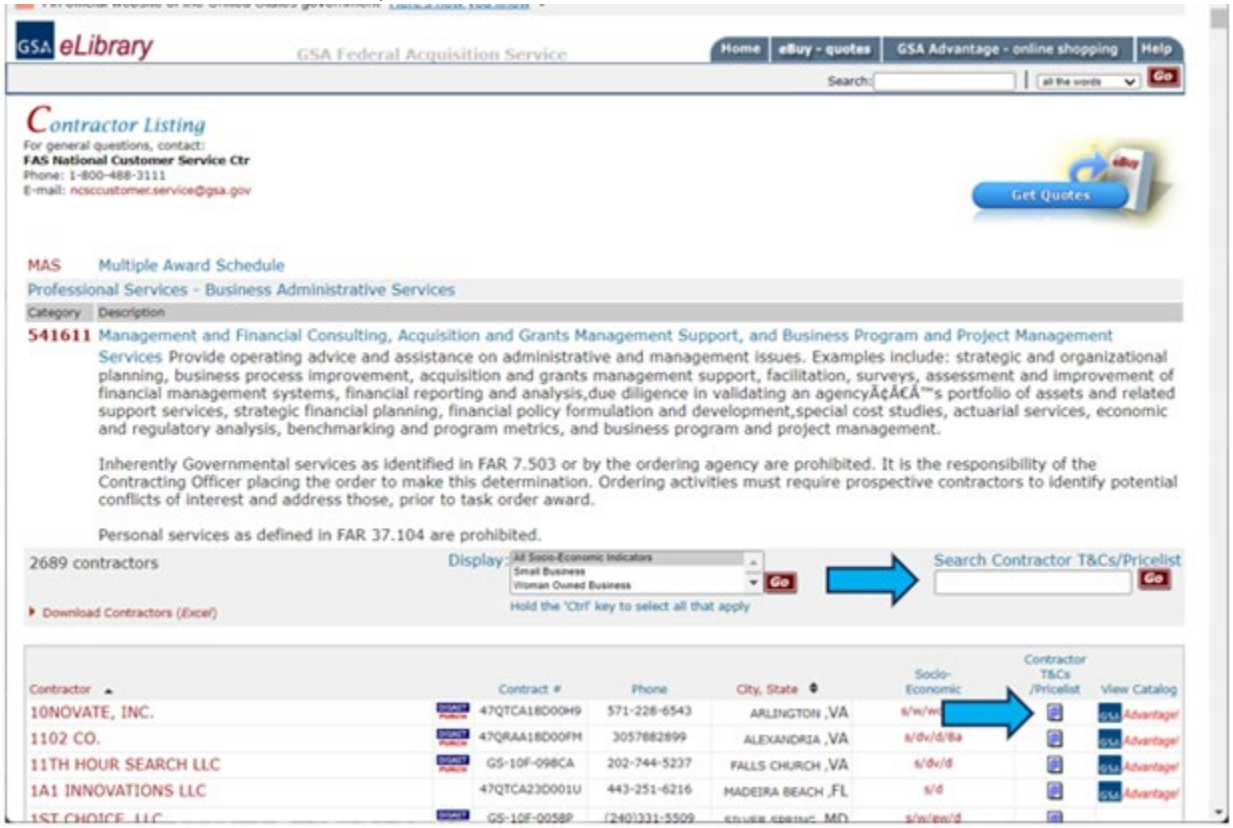
4. You can search for Contractor Pricelists by either searching for the name of a single contractor or scrolling down the list (presented in alphabetical order) and clicking on the document icon under the column “Contractor T&Cs/Pricelist”.



5. The document will open as a .PDF in Adobe Acrobat Reader. The title page of each schedule looks similar to this:

GSA Schedule
10novate

GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST
MULTIPLE AWARD SCHEDULE (MAS)

CONTRACT NUMBER: - 47QTCA18D00H9

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CONTRACT PERIOD: August 15, 2018 TO August 14, 2028
Price list current as of Modification #PO-0012 effective January 20, 2023

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6. Scroll down through the document to find specific contractor terms and conditions (T&Cs), a list of labor category descriptions, and the contractor's pricing by category. All pricing is fully burdened to include the GSA Industrial Funding Fee (IFF) or Contract Access Fee (CAF), presently 0.75%

   Note: Use of the export feature in GSA eLibrary will only download a list of contractors; no details from the contractors' T&Cs or pricing are included in the download.

IMPORTANT NOTE: For both tools, prices shown are "cap" rates because they represent the maximum a contractor can charge for each labor category under contract. Prices may be discounted at the request of the agency AND concurrence of the contractor at the individual task order level.

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