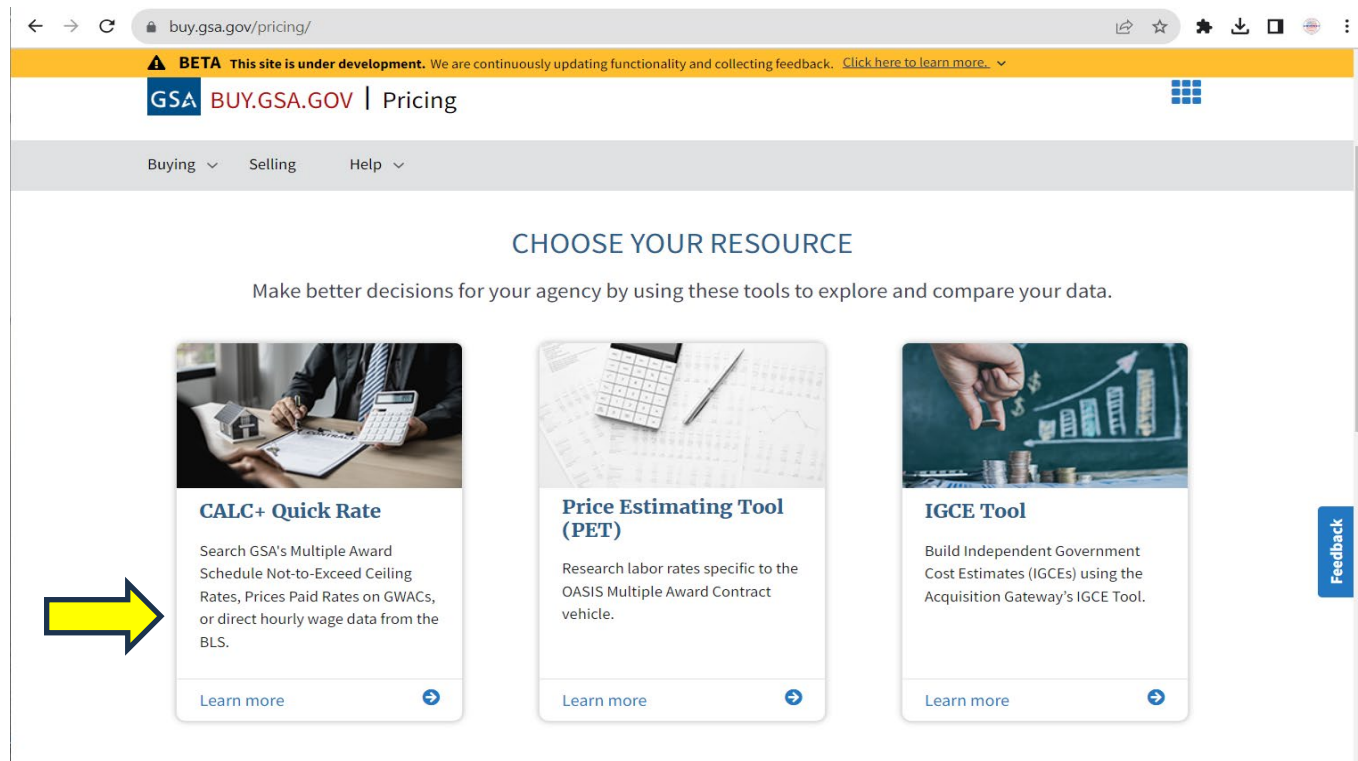


How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsa.library.gsa.gov

There are two ways to view contract pricing for GSA MAS – the quick way and the slow way. The way you choose depends on if you are looking for overall rate information across schedules or the rates for a specific vendor. We'll show you both in this primer. Let's get started!

CALC+ Quick Rate Tool (aka "the quick way")

1. Navigate to <https://buy.gsa.gov/pricing/> and click on the "Calc+ Quick Rate" box.



buy.gsa.gov/pricing/

BETA This site is under development. We are continuously updating functionality and collecting feedback. [Click here to learn more.](#)

GSA BUY.GSA.GOV | Pricing

Buying Selling Help

CHOOSE YOUR RESOURCE

Make better decisions for your agency by using these tools to explore and compare your data.

CALC+ Quick Rate

Search GSA's Multiple Award Schedule Not-to-Exceed Ceiling Rates, Prices Paid Rates on GWACs, or direct hourly wage data from the BLS.

[Learn more](#)

Price Estimating Tool (PET)

Research labor rates specific to the OASIS Multiple Award Contract vehicle.

[Learn more](#)

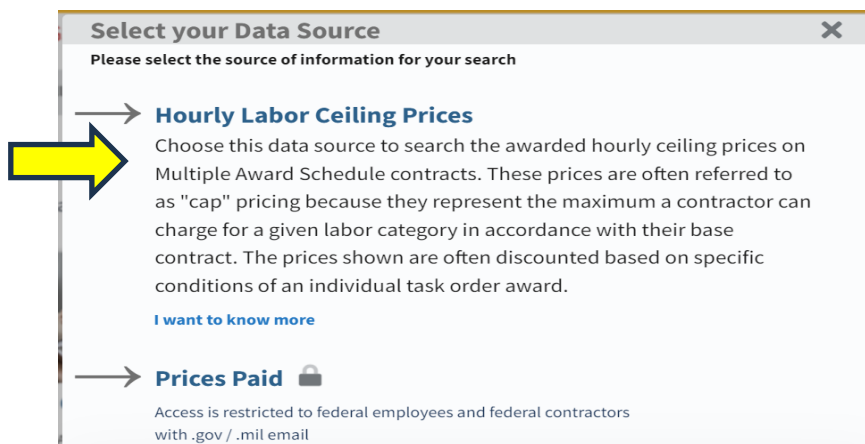
IGCE Tool

Build Independent Government Cost Estimates (IGCEs) using the Acquisition Gateway's IGCE Tool.

[Learn more](#)

Feedback

2. Choose "Hourly Labor Ceiling Rates". (NOTE: Prices Paid information is not available to the public.)




Select your Data Source

Please select the source of information for your search

→ **Hourly Labor Ceiling Prices**

Choose this data source to search the awarded hourly ceiling prices on Multiple Award Schedule contracts. These prices are often referred to as "cap" pricing because they represent the maximum a contractor can charge for a given labor category in accordance with their base contract. The prices shown are often discounted based on specific conditions of an individual task order award.

[I want to know more](#)

→ **Prices Paid** 

Access is restricted to federal employees and federal contractors with .gov / .mil email

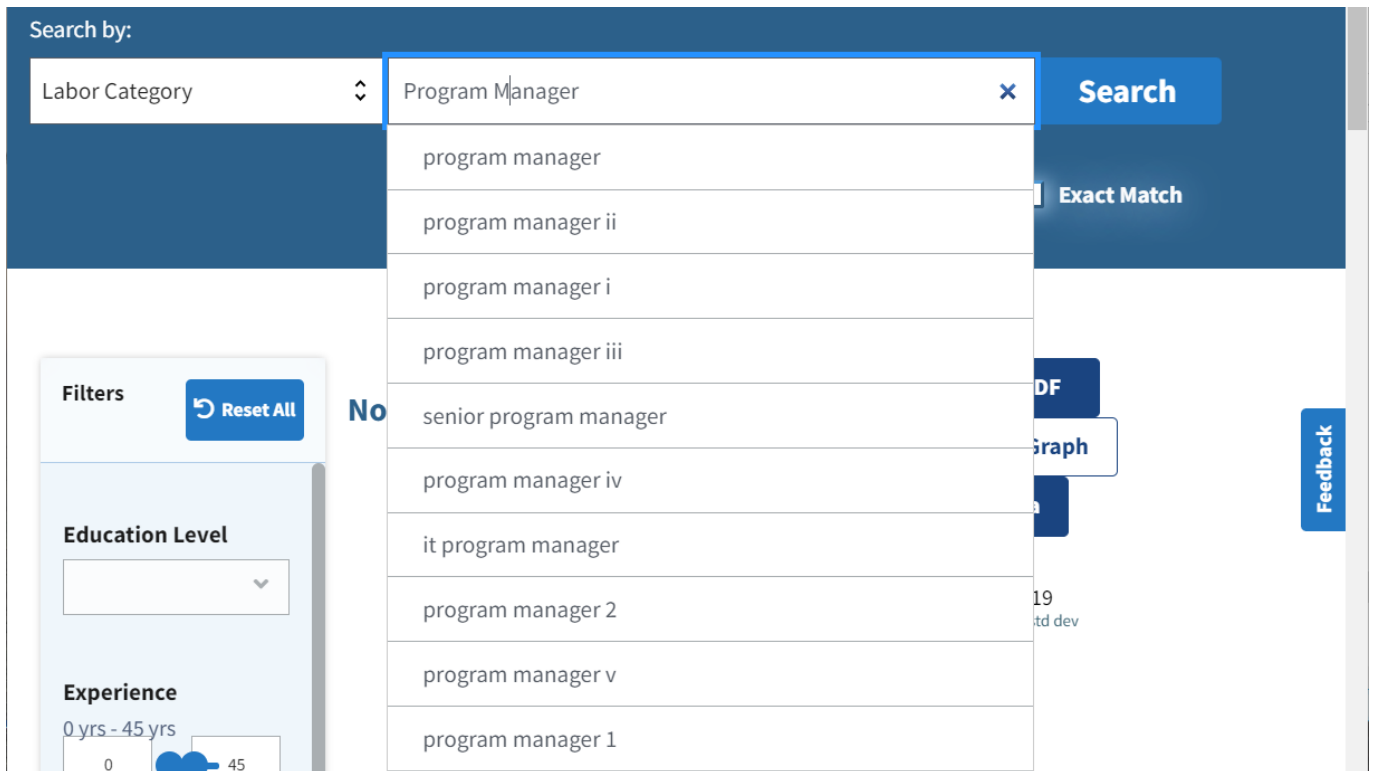


How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsaelibrary.gsa.gov

3. Select your search pool by clicking on the drop-down menu at on the banner at the top of the screen.

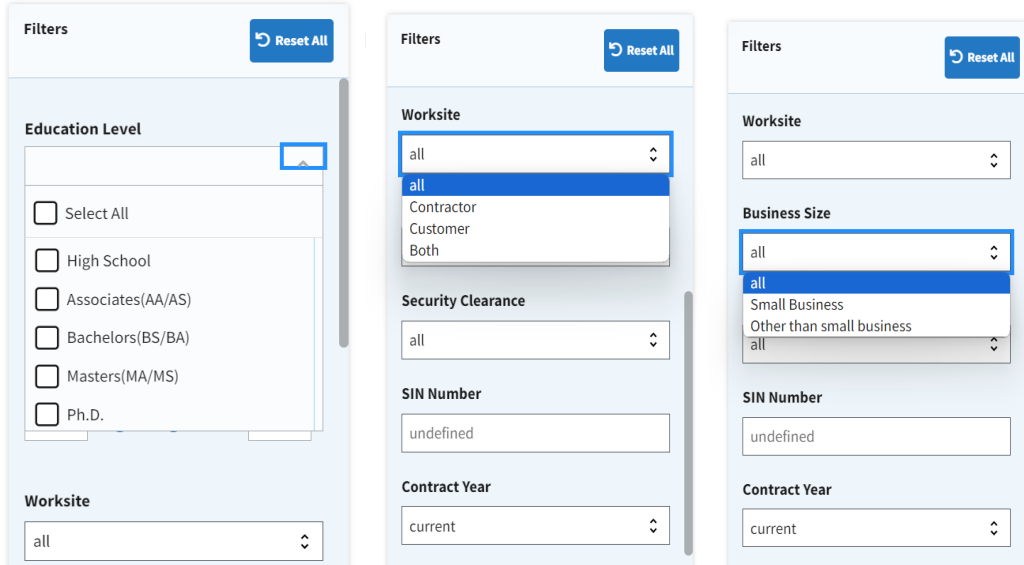


4. For this primer, we will use “Labor Category”. In the search window, begin typing the title of the labor category of interest. As you type, matching titles will populate a drop-down menu. You can continue with your choice and select “Exact Match” or choose from the selections shown.

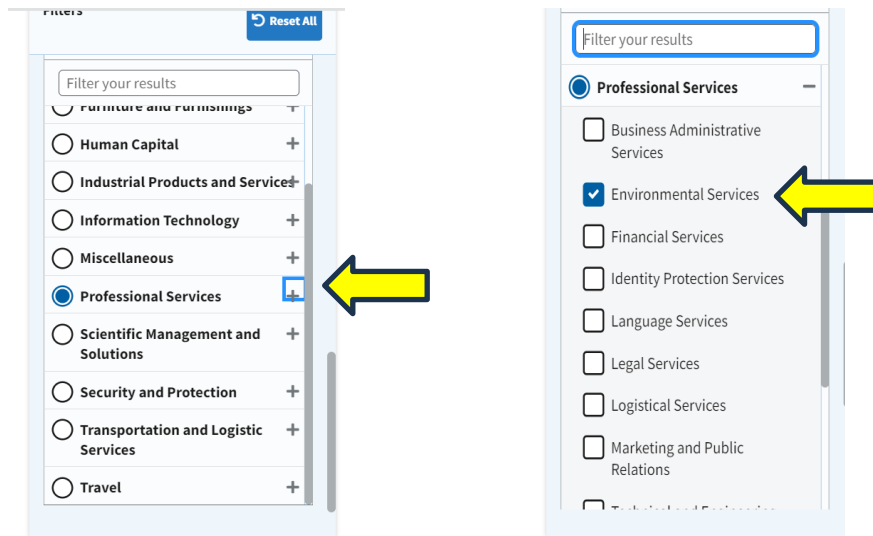


How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsa.library.gsa.gov

5. By using the additional filters in the left-hand menu, further refine results. Examples of filters are:



On the “Category” filter, you can search entire categories of GSA schedules or expand each category for a subset of offerings.



For this primer, we will choose the Professional Services category and Environmental Services subcategory. You’ll note that the NAICS / Category codes included under the Environmental Services schedule are now populated in the “SIN Number” field for reference.

How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsaibrary.gsa.gov

6. The results returned are shown in a graph with the average price and ranges of rates, to include the +1 and =1 standard deviation. Underneath is a list of rates by vendor with details provided by vendor, contract number, years of experience, certifications, etc. Price can be sorted in ascending or descending order. Click on the contract number to be taken directly to the vendors T&Cs and pricelist that contains further details like a description of duties for each labor category.

BETA This site is under development. We are continuously updating functionality and collecting feedback. [Click here to learn more.](#)

GSA BUY.GSA.GOV | Pricing

Buying | Selling | Help

Filters Reset All

Environmental Services

Filter your results

Miscellaneous

Professional Services

- Business Administrative Services
- Environmental Services
- Financial Services
- Identity Protection Services
- Language Services
- Legal Services
- Logistical Services
- Marketing and Public Relations
- Technical and Engineering Services (Not IT)

Not-To-Exceed Hourly Ceiling Rate

Standard deviation is a commonly used measurement that, in this case, tells you how far each labor category price is from the average (or arithmetic mean). It should not be used as the basis for determining fair and reasonable pricing. The Labor Ceiling Rate histogram displays the average labor rate, the price point that includes 34% of prices higher than the mean (in a normal distribution), the price point that includes 34% of prices lower than average (in a normal distribution), and the number of results per price range.

Std Deviation -1	Average Price	Std Deviation +1
\$110.00	\$165.00	\$220.00

Download PDF

Download Graph

Export Data

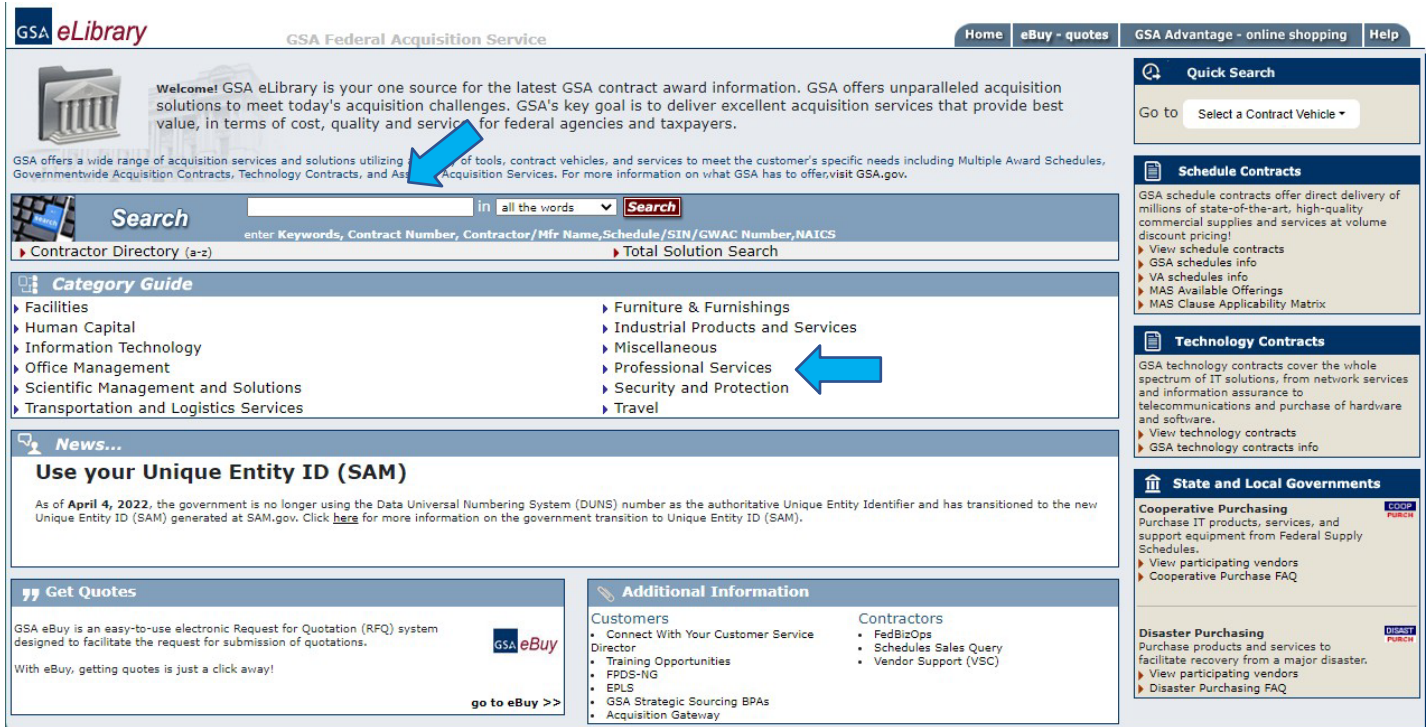
Showing from 1 - 20 out of 70 Results for "program manager" Labor Ceiling Rate data current as of: 8/29/2023

Labor Category	Price	Education	Keywords	Certifications	Exp	Vendor/Contract
Environmental Program Manager	\$84.79	Bachelors	Not Provided	Not Provided	10	SOUTHERN DEMOLITION, LLC 47QRAA20D007Y
Training Program Manager	\$85.27	Bachelors	Not Provided	Not Provided	5	SPECPRO PROFESSIONAL SERVICES, LLC 47QRAA19D004W
Program Manager I/ Environmental Program Manager I	\$85.48	Bachelors	Not Provided	Not Provided	7	Jardon & Howard Technologies IN 47QRAA21D008B
Hazardous Waste Program Manager	\$90.73	Bachelors	Not Provided	Not Provided	5	SPECPRO PROFESSIONAL SERVICES, LLC 47QRAA19D004W
Geologist Program Manager	\$92.09	Bachelors	Not Provided	Not Provided	5	SPECPRO PROFESSIONAL SERVICES, LLC 47QRAA19D004W
Program Manager II/ Environmental Program Manager II	\$95.54	Bachelors	Not Provided	Not Provided	7	Jardon & Howard Technologies IN 47QRAA21D008B
Contract Program Manager	\$102.54	Bachelors	Not Provided	Not Provided	5	SPECPRO PROFESSIONAL SERVICES, LLC 47QRAA19D004W

How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsaibrary.gsa.gov

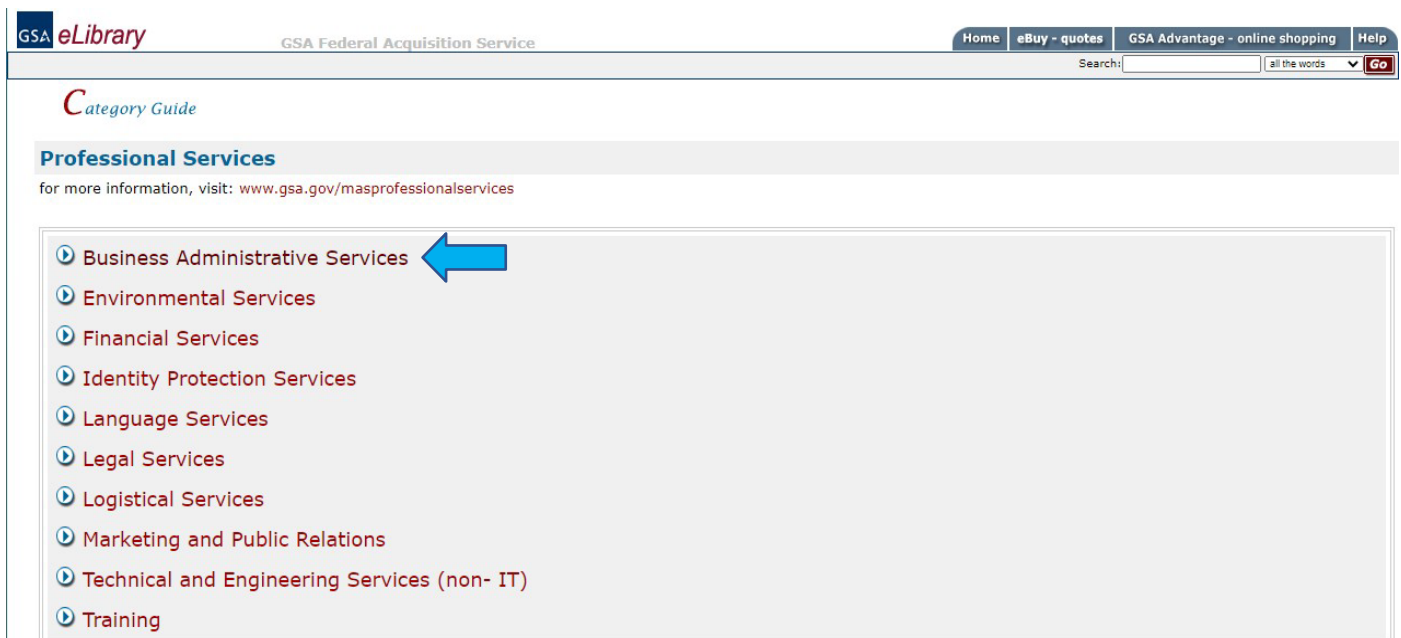
GSA eLIBRARY (aka "the slow way")

1. Navigate to <https://www.gsaibrary.gsa.gov/ElibMain/home.do/>. Select any category or search on key words.



The screenshot shows the GSA eLibrary homepage. At the top, there is a navigation bar with links for Home, eBuy - quotes, GSA Advantage - online shopping, and Help. Below the navigation bar is a search bar with a dropdown menu set to "all the words" and a "Search" button. To the right of the search bar is a "Quick Search" section with a "Go to" field and a "Select a Contract Vehicle" dropdown. Below the search bar is a "Category Guide" section with a list of categories: Facilities, Human Capital, Information Technology, Office Management, Scientific Management and Solutions, Transportation and Logistics Services, Furniture & Furnishings, Industrial Products and Services, Miscellaneous, Professional Services, Security and Protection, and Travel. A blue arrow points to the "Professional Services" category. Below the category guide is a "News..." section with a headline "Use your Unique Entity ID (SAM)" and a sub-headline "As of April 4, 2022, the government is no longer using the Data Universal Numbering System (DUNS) number as the authoritative Unique Entity Identifier and has transitioned to the new Unique Entity ID (SAM) generated at SAM.gov. Click here for more information on the government transition to Unique Entity ID (SAM).". Below the news section is a "Get Quotes" section with a "GSA eBuy" logo and a "go to eBuy >>" button. To the right of the "Get Quotes" section is an "Additional Information" section with two columns: "Customers" and "Contractors". The "Customers" column lists: Connect With Your Customer Service Director, Training Opportunities, FPDS-NG, EPLS, GSA Strategic Sourcing BPAs, and Acquisition Gateway. The "Contractors" column lists: FedBizOps, Schedules Sales Query, and Vendor Support (VSC). Below the "Additional Information" section is a "State and Local Governments" section with two sub-sections: "Cooperative Purchasing" and "Disaster Purchasing". The "Cooperative Purchasing" section lists: View participating vendors and Cooperative Purchase FAQ. The "Disaster Purchasing" section lists: View participating vendors and Disaster Purchasing FAQ.

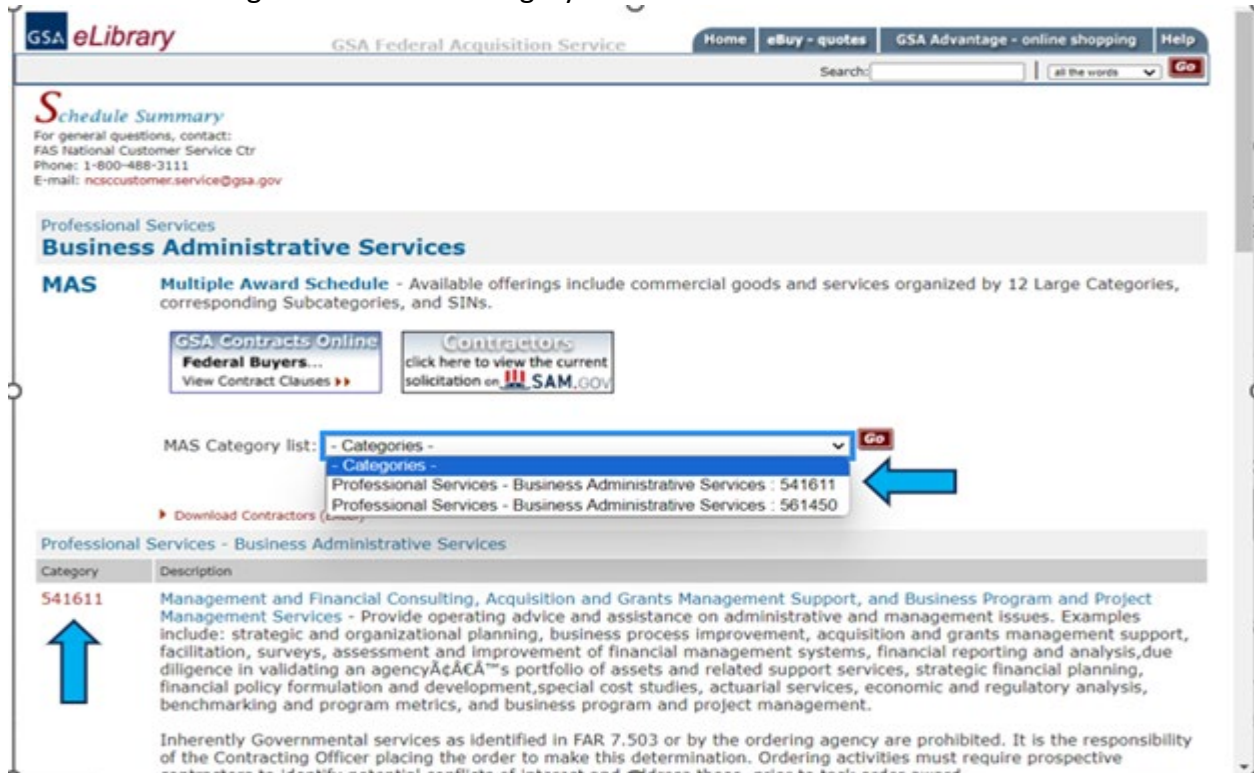
1. Click on the large category of interest.



The screenshot shows the GSA eLibrary Professional Services category page. At the top, there is a navigation bar with links for Home, eBuy - quotes, GSA Advantage - online shopping, and Help. Below the navigation bar is a search bar with a dropdown menu set to "all the words" and a "Go" button. Below the search bar is a "Category Guide" section with a list of categories: Business Administrative Services, Environmental Services, Financial Services, Identity Protection Services, Language Services, Legal Services, Logistical Services, Marketing and Public Relations, Technical and Engineering Services (non- IT), and Training. A blue arrow points to the "Business Administrative Services" category.

How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsaelibrary.gsa.gov

- Choose the category of interest by either selecting from the drop-down menu or scrolling down the screen and clicking on the desired category number.



Schedule Summary
For general questions, contact:
FAS National Customer Service Ctr
Phone: 1-800-488-3111
E-mail: nscustomer.service@gsa.gov

Professional Services
Business Administrative Services

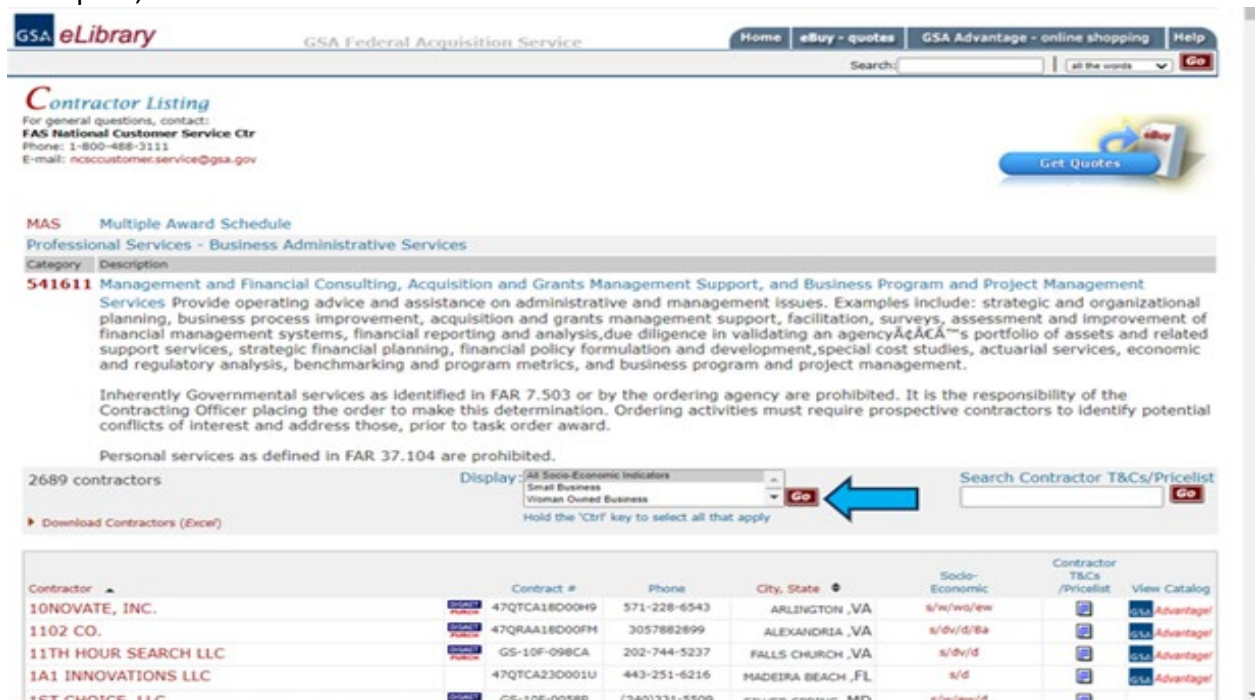
MAS Multiple Award Schedule - Available offerings include commercial goods and services organized by 12 Large Categories, corresponding Subcategories, and SINs.

MAS Category list: - Categories -
- Categories -
Professional Services - Business Administrative Services : 541611
Professional Services - Business Administrative Services : 561450

Professional Services - Business Administrative Services

Category	Description
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services - Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.

- Further refine your search to the pool of vendors against which you typically compete or will compete, if desired.



Contractor Listing
For general questions, contact:
FAS National Customer Service Ctr
Phone: 1-800-488-3111
E-mail: nscustomer.service@gsa.gov

MAS Multiple Award Schedule
Professional Services - Business Administrative Services

541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.

Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award.

Personal services as defined in FAR 37.104 are prohibited.

2689 contractors

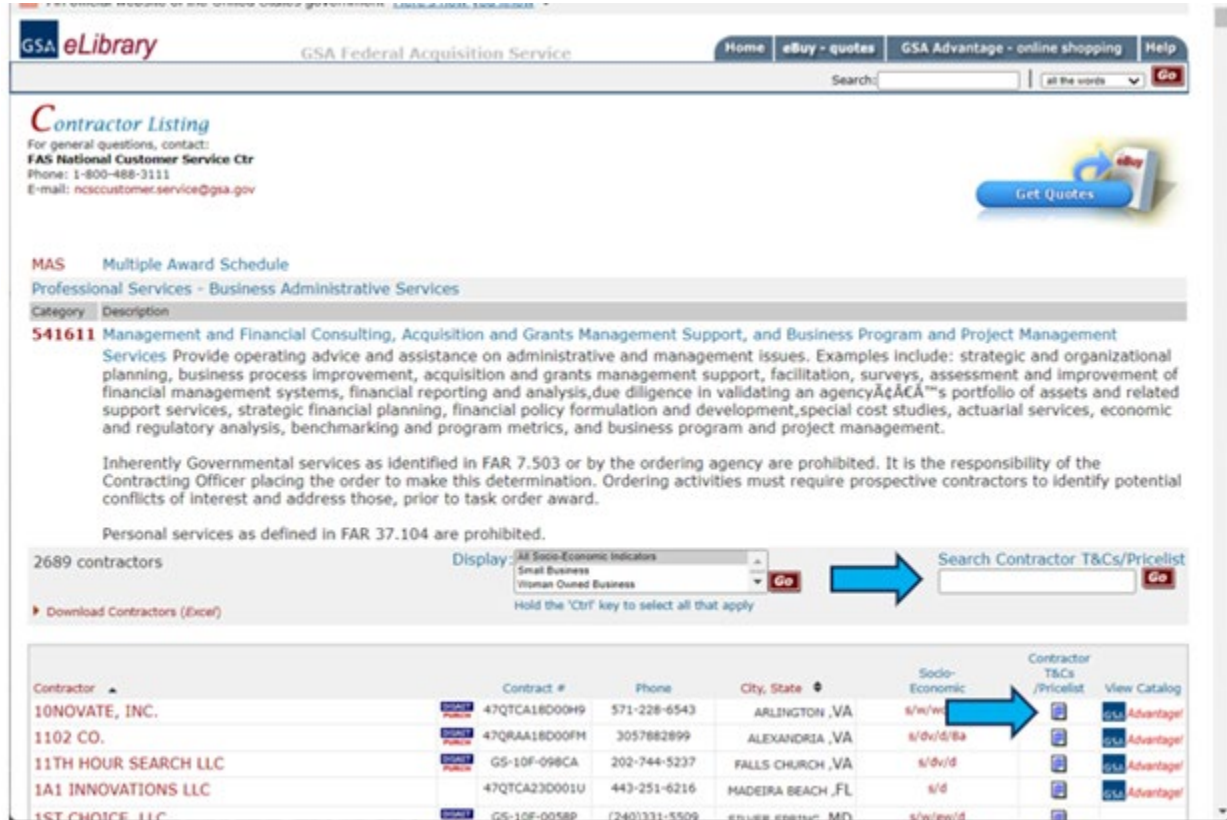
Display: All Socio-Economic Indicators
Smart Business
Woman Owned Business

Search Contractor T&Cs/Pricelist

Contractor	Contract #	Phone	City, State	Socio-Economic	Contractor T&Cs /Pricelist	View Catalog
10NOVATE, INC.	47QTCAL8D00H9	571-228-6543	ARLINGTON, VA	s/w/wa/ew	View Catalog	View Catalog
1102 CO.	47QRAA18D00FH	3057882899	ALEXANDRIA, VA	s/dv/d/Ea	View Catalog	View Catalog
11TH HOUR SEARCH LLC	GS-10F-098CA	202-744-5237	FALLS CHURCH, VA	s/dv/d	View Catalog	View Catalog
1A1 INNOVATIONS LLC	47QTCa23D001U	443-251-8216	MADEIRA BEACH, FL	s/d	View Catalog	View Catalog
1ST CHOICE LLC	GS-10F-0058P	(240)331-5509	ELVER SPRING, MD	s/w/em/d	View Catalog	View Catalog

How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsaelibrary.gsa.gov

- You can search for Contractor Pricelists by either searching for the name of a single contractor or scrolling down the list (presented in alphabetical order) and clicking on the document icon under the column "Contractor T&Cs/Pricelist".



Contractor Listing
 For general questions, contact:
FAS National Customer Service Ctr
 Phone: 1-800-488-3111
 E-mail: nscustomer.service@gsa.gov

MAS Multiple Award Schedule
Professional Services - Business Administrative Services

541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.



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Personal services as defined in FAR 37.104 are prohibited.

2689 contractors Display:

Contractor	Contract #	Phone	City, State	Socio-Economic	Contractor T&Cs/Pricelist	View Catalog
10NOVATE, INC.	47QTC18D00H9	571-228-6543	ARLINGTON, VA	s/w/w		
1102 CO.	47QRAA18D00FM	3057882899	ALEXANDRIA, VA	s/dv/d/Ba		
11TH HOUR SEARCH LLC	GS-10F-098CA	202-744-5237	FALLS CHURCH, VA	s/dv/d		
1A1 INNOVATIONS LLC	47QTC23D001U	443-251-6216	MADEIRA BEACH, FL	s/d		
1ST CHOICE, LLC	GS-10E-0058P	(240)331-5509	CRUSSERSVILLE, MD	s/w/ep/d		

- The document will open as a .PDF in Adobe Acrobat Reader. The title page of each schedule looks similar to this:





**GENERAL SERVICES ADMINISTRATION
 FEDERAL ACQUISITION SERVICE
 AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST
 MULTIPLE AWARD SCHEDULE (MAS)**

CONTRACT NUMBER: - 47QTC18D00H9

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage™, a menu driven database system. The INTERNET address GSA Advantage™ is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CONTRACT PERIOD: August 15, 2018 to August 14, 2028
 Price list current as of Modification #PO-0012 effective January 20, 2023





How to View Contracting Pricing for GSA MAS Contractors Calc+ Quick Rate and gsaelibrary.gsa.gov

6. Scroll down through the document to find specific contractor terms and conditions (T&Cs), a list of labor category descriptions, and the contractor's pricing by category. All pricing is fully burdened to include the GSA Industrial Funding Fee (IFF) or Contract Access Fee (CAF), presently 0.75%

Note: Use of the export feature in GSA eLibrary will only download a list of contractors; no details from the contractors' T&Cs or pricing are included in the download.

IMPORTANT NOTE: For both tools, prices shown are "cap" rates because they represent the maximum a contractor can charge for each labor category under contract. Prices may be discounted at the request of the agency AND concurrence of the contractor at the individual task order level.